



Adding Freight to a Harmoni Order Priced in 2020

A Harmoni Order priced using 2020 software does not automatically figure freight correctly without intervention on the Designer's part. Orders submitted to Harmoni without correct freight will not be accepted.

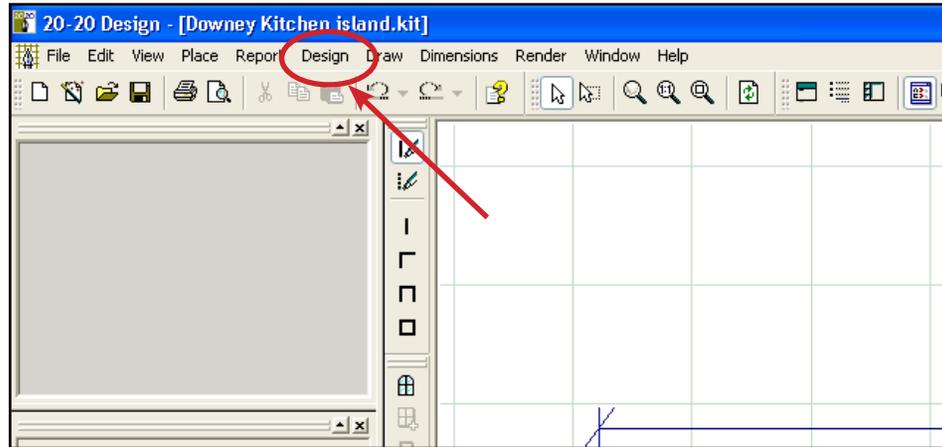
See the following pages for instructions on how to correctly enter freight in 2020 for a Harmoni Order.

If your calculated freight charge is less than the Minimum Freight Charge listed in the Harmoni Catalog for your area, see pages 6 - 8 for additional instructions.

Adding correct Freight to your 2020 order must be done with each order.

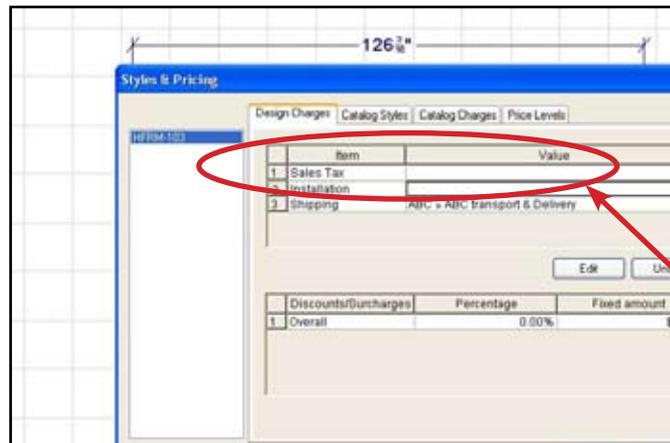


After pricing the cabinetry in your Harmoni Order, click on **Design** in the menu bar...



... and then click on **Shipping** in the Design Charges tab in the Styles & Pricing window.

Select **VOLUME >> Shipping (Volume)**.

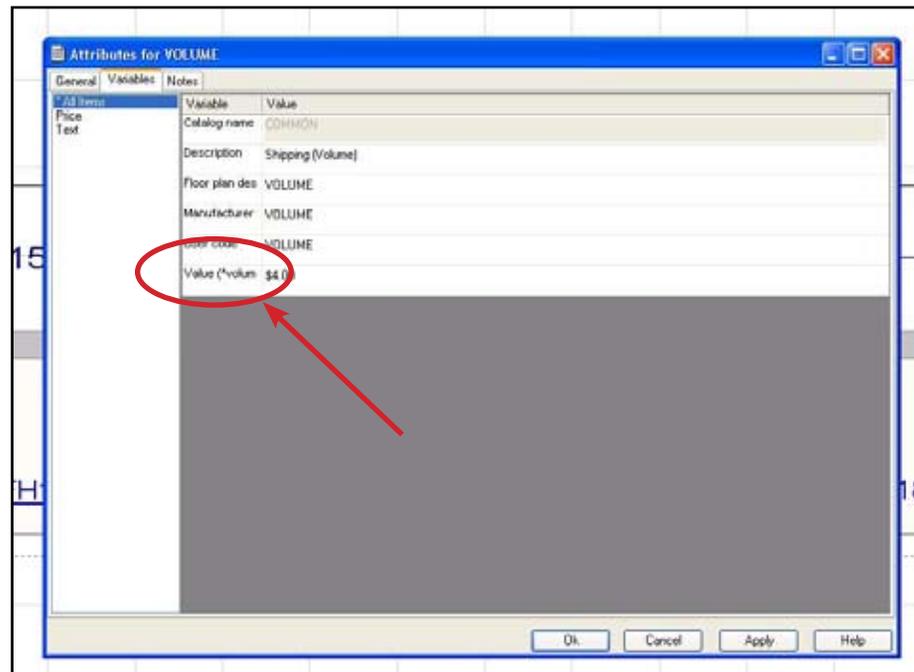




In the Policies and Procedures section of the Harmoni Catalog, find the Freight Charges section and look up the Cost / Cube Freight Rate for your Delivery Location.

Zone	Miles from Dallas, TX	Cities in Zone	Cost / Cube	Minimum Freight Charge	Maximum Freight Charge
1	up to 100	Dallas	\$1.30	\$200	\$650
2	101-300	Houston, Tulsa, Shreveport	\$2.00	\$350	\$1,100
3	301-500	Little Rock, Jackson, Memphis	\$2.60	\$400	\$2,000
4	501-700	St. Louis, New Orleans, Nashville	\$3.30	\$400	\$2,200
5	701-900	Atlanta, Denver	\$3.70	\$450	\$2,400
6	901-1100	Chicago, Scottsdale	\$4.30	\$450	\$2,800
7	1101-1300	Raleigh, Detroit	\$4.50	\$450	\$3,200
8	1301-1500	Miami, Los Angeles, Washington D.C.	\$5.00	\$450	\$3,600
9	1501-1700	New York, Princeton	\$5.40	\$450	\$3,800
10	1701-1900	Boston, San Francisco	\$5.70	\$450	\$4,200
11	1901 - 2300	Seattle	\$5.90	\$450	\$4,800

Click on the **Variables** tab, and enter the appropriate dollar amount per cube on the **Value (*volume)** line as indicated.



Click **OK**, and go to the Quote Summary for your order.

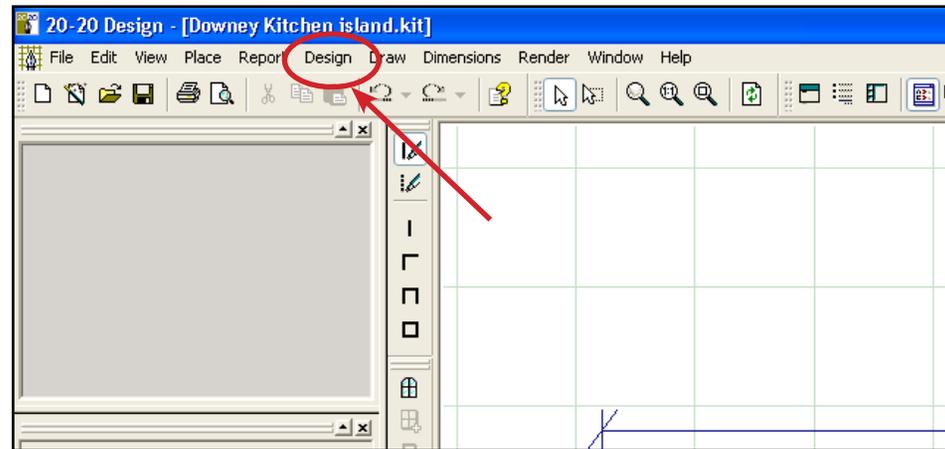


Freight will be calculated correctly for the Volume (Cubes) of your order

	Beech Mel Int	UV-Ply Int
QUOTE SUMMARY		
<i>HFRM-103 net total:</i>	\$3,511.20	\$3,740.52
Quote total:	\$3,511.20	\$3,740.52
<i>Shipping (Volume)</i>	324.00	324.00
Quote net total:	\$3,835.20	\$4,064.52
Other information		
Volume: 81.00	Weight: 0.00	
CUBES		

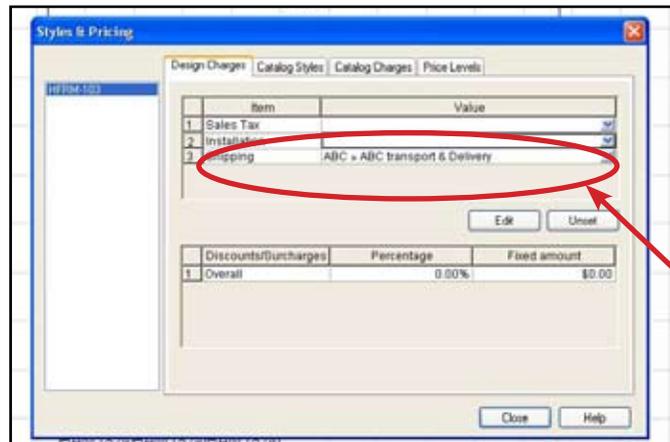
If your calculated Freight Charge is less than the Minimum Freight Charge for your area...

After pricing the cabinetry in your Harmoni Order, click on **Design** in the menu bar...



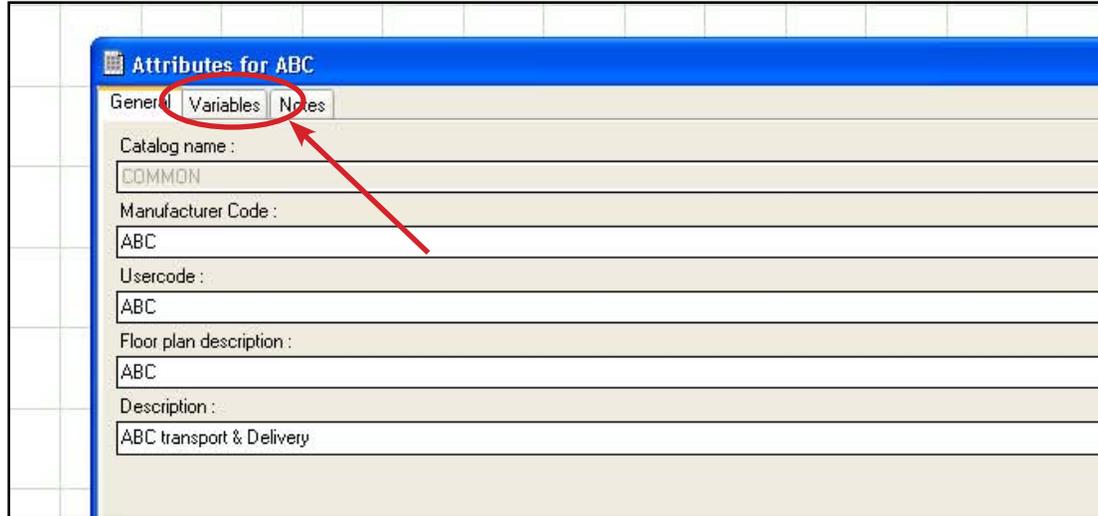
... and then click on **Shipping** in the Design Charges tab in the Styles & Pricing window.

Select **ABC Shipping**, and click **Edit**



If your calculated Freight Charge is less than the Minimum Freight Charge for your area...

Click on **Variables** to go to the next screen

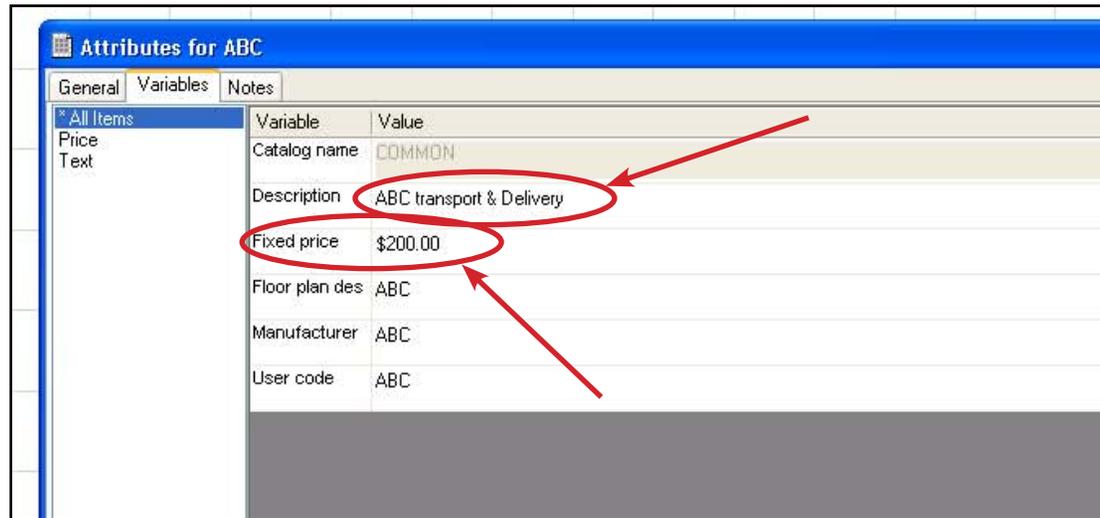


The screenshot shows a software interface window titled "Attributes for ABC". At the top, there are three tabs: "General", "Variables", and "Notes". The "Variables" tab is selected and highlighted with a red circle. A red arrow points from the "Variables" tab to the "Description" field below. The form contains several fields with the following values:

Field	Value
Catalog name :	COMMON
Manufacturer Code :	ABC
Usercode :	ABC
Floor plan description :	ABC
Description :	ABC transport & Delivery

If your calculated Freight Charge is less than the Minimum Freight Charge for your area...

Change the **Description** to Bentwood, and enter the correct **Minimum Freight Charge** from the Harmoni Catalog.



Variable	Value
Catalog name	COMMON
Description	ABC transport & Delivery
Fixed price	\$200.00
Floor plan des	ABC
Manufacturer	ABC
User code	ABC

Click **OK**, and go to the Quote Summary for your order. Your Freight should be figured correctly.